



## Mike Hill B. Eng ACA

Mike is a chartered accountant, Head of Itica Consult and Finance Director of Itica.

Mike has considerable IT Commercial Management experience and leads assignments that enable our clients to maximise the benefit from their investment in IT.



Mike's broad range of skills include, proactive financial management, structured contract negotiation, effective program management and excellent stakeholder management.

Mike had a successful Blue Chip career prior to joining Itica in 2004 with GlaxoSmithKline, NatWest, Nissan and Ernst & Young.

The role at GlaxoSmithKline was as Head of Contract & Vendor Management managing £75m of IT contract spend annually. Mike led the programme to reduce this by 40% whilst improving services. At NatWest Mike led the commercial team on the £100m pa network outsource deal with BT.

Mike also has consultancy and general management experience from roles with Ernst & Young and Nissan.

Mike's breadth of experience has enabled him to complete a range of assignments across the different Itica service offers:

**The University of Cambridge** – Led the Business requirements phase for the Strategic Finance Systems programme.

**Network Housing Group** – Responsible for the commercial aspects of an OJEU process to select WAN and DR services.

**TSL Education** – Developed a Business Continuity Management Policy which enabled TSL to implement a variety of initiatives and reduce the risk profile.

**Watts Group plc** – Defined a comprehensive Governance structure for IT including business measures for the plc board.

### Typical assignments

- Cost reduction
- Sourcing
- Contract Reviews
- Supplier management

### Contact

**Telephone**    **01223 393 539**  
**Email**        [mike.hill@itica.com](mailto:mike.hill@itica.com)  
**Twitter**        **@IticaMike**

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Web [www.itica.com](http://www.itica.com)  
Phone +44 (0) 1223 39 35 39